



Your Committed Partner in Excellence!

**Position:** Corporate Trainer-Houston/Dallas Office  
**Company:** Chrane Foodservice Solutions, LLC

**Position Reports:** Human Resources  
**Job Creation Date:** February 2025  
**Interview Period:** April 2025  
**Start Date:** May 2025

**What is a Chraniac?**



**What's next for Chrane?**



**Are you the next Chraniac?**



**Reason for the Chraniac Trainer Position:**

Currently Chrane has a need for a Chraniac Trainer. We desire high growth while continuing to drive our employee culture. This new position will engage our talent, identify skill gaps, and provide development to our service, sales, and shared services teams. We are hiring a Chraniac Trainer in our HOU or DAL office that will support our employees living out the Chrane culture.

**What You Can Expect from Chrane:**

As an integral member of the Chrane family, you can expect from your company:

- Competitive salary, plus an annual bonus based on individual and company performance.
- Business related expenses paid (travel, supplies, meals, technology, auto compensation, customer entertainment, etc.). NOTE: Travel for this position will be limited following the training period.
- 401(k) retirement program with matching company contributions
- Medical insurance
- Paid Time Off Policy: 16 working days per year. After 5 years of employment, PTO increases to 21 working days per year. PTO is available after 30 days of employment.
- Clearly defined expectations and corresponding coaching from Chrane's ownership team
- Support from a talented group of Customer Success, Culinary and Marketing Reps
- Extensive onboarding and ongoing mentoring from Chrane's Customer Success team, Territory Managers, Marketing, Ownership and Leadership team
- Human resources and accounting support to ensure your benefits, salary, and accounting needs are met.

**CHRANE FOODSERVICE SOLUTIONS, LLC.**

9155 STERLING STREET, SUITE 140 IRVING, TX 75063  
4100 N SAM HOUSTON PKWY. WEST, SUITE 220 HOUSTON, TX 77086

[WWW.CHRANEFS.COM](http://WWW.CHRANEFS.COM)



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- Continued opportunities for additional growth and responsibilities, based on a track record of proven successes.

### **An Overview of what Chrane is going to Expect from You:**

Embody Chrane's Core Values:

- Relationships Built on a Foundation of Trust & Integrity
- Passionately Driven
- Collaborative & Solutions Oriented
- Fun, Authentic & Tribal
- Sensei & Grasshopper

### **Chraniac Trainer responsibilities:**

- Conduct Chrane needs analysis to understand both culture and skill gaps to address development needs
- Design and develop Chrane training for employees
- Be accountable to ADDIE and training metrics including hours trained, feedback scores, percent of repeat attendees in training, percent of courses meeting skill gaps
- Incorporate feedback and revise training as industry/processes change
- Collaborate with stakeholders in/outside the organization to identify and train alongside subject matter experts in the field
- Provide experiential learning experiences on a variety of topics including but not limited to conflict resolution, active listening, managing up, negotiation, sales techniques, phone etiquette, presentations, operational processes, company systems, and more

### **First 90 Days:**

- Learn the Chraniac culture
- Build relationships in person across the organization, which includes a higher percent of time travel during the first quarter of employment
- Collaborate with Amy Rosellini to design and develop the first draft of Chraniac Orientation.
- Present Chraniac Orientation to the leadership team. Solicit feedback and incorporate feedback into training materials and facilitation
- Identify key stakeholder(s) from Sales and Service to begin needs analysis on department-specific training

### **First 180 Days:**

- Learn the rep industry. Stay up to date on trends and gaps to identify future training needs.

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### **Requirements & Qualifications:**

- 3-5 years' Experience in corporate training or applicable bachelor's degree
- Excellent attention to detail, accuracy, dependability, presentation skills, public speaking, and interpersonal skills.
- Proficient in Microsoft Office, including Outlook, PowerPoint, Excel & Word.
- Strong design skills including Canva, Adobe, and other creative software
- Strong technology acumen, including artificial intelligence and e-learning solutions
- Knowledge of Salesforce is a plus, not required.
  
- Position requires 25% travel with up to 5-7 days per month traveling to the other Chrane location(s), trade shows, and more as needed
- Willingness to do what needs to be done and get your hands dirty. Sometimes this means physically dirty. We all pitch in to clean the office and test kitchen at times.
- Will professionally and socially engage with customers and industry peers.
- Possess ability to uphold company brand, culture, and core values.
- Pass all background checks.
- Willingness to work in a fast-paced team environment

### **What to Expect from the Interview Process:**

- Initial Application Process as defined below (Pre-Interview)
- Initial Phone Call Interview with Amy Rosellini (Phase 1)
- Background Check
- In-Person Interview with Chris East, Amy Rosellini & Janie Evans-Troje. In-person presentation/training with a small group of employees (Phase 2)
  - You will be given ample warning and time to prepare for presentation. Chrane will provide presentation materials, or you may present your own.
- Team Interaction and Activity Component - are you culturally the right fit for Chrane? DFW or Houston area (Phase 3)
  - Chrane will cover all travel costs associated with the interview process. Applicants must "pass" each Phase prior to being invited to the next Phase.

**Applicants, please send the following information to Janie Evans-Troje at [jetroje@chranefs.com](mailto:jetroje@chranefs.com):**

- Resume
- Cover letter
- Three professional references
- Complete the employment application found online at: [www.chranefs.com](http://www.chranefs.com)
- Incomplete information sent to Janie Evans-Troje will result in applicants not being considered for employment.

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Chrane Foodservice Solutions, LLC is a privately held, equal opportunity employer. Our Core Values provide the foundation from which we cherish all talents, skills and ideals that portray and make the communities we live and work in better.

**For more information about Chrane Foodservice Solutions, LLC please contact Janie Evans-Troje ([JETroje@chranefs.com](mailto:JETroje@chranefs.com)) or visit [www.chranefs.com](http://www.chranefs.com).**

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